


Conference Overview


Thursday, February 27, 2025

- 4:00pm Registration
5:30pm Welcome Reception, Theme – **TBD**
Sponsored by - 

Friday, February 28 – Management Training

- 7:00am Continental Breakfast & Vendor Exhibits
Sponsored by – **Sponsor Available**
- 8:00am Welcome
Mike Bullert. – NPMA Vice President
NPMA updates – New updates from the NPMA
Sponsored by – 
- 9:00am Mike Bullert – Big Time Pest Control
Using Technology as a Competitive Advantage
Sponsored by – **Sponsor Available**
- 10:30 to 10:40am Break
- 10:40am Allan Draper – Proof. Marketing
Learn how to scale your marketing to build your customer base rapidly.
Sponsored by – **Sponsor Available**
- 12:00pm **Lunch & Vendor Exhibits**
Sponsored by – **Sponsor Available**
- 1:30pm Alex Wheatley – Fisher & Phillips LLP
Unionizing The Pest Control Industry –
Prevention and helpful tips on combating Union attempts in your business and Pest industry.
Sponsored by – **Sponsor Available**
- 2:30pm Stuart Aust – The Aust Group
How to set your business up for M & A Profit –
The Aust Group will help you maximize your business profit for an eventual sale.
Sponsored by – **Sponsor Available**
- 3:30pm **State Association Meetings - WSPMA/OPCA**
Sponsored by – **Sponsor Available**
- 5:00 to 6:30pm **Silent Auction Reception & Vendor Exhibits**
Sponsored by –
- 7:00pm **Banquet & Live Auction** (Semi-formal attire)
Sponsors –

Saturday, March 1 – Technical Training

- 7:00am Continental Breakfast & Vendor Exhibits
Sponsored by – **Sponsor Available**
- 7:30am PNWPMC Board Meeting
All attendees are encouraged to attend!
- 7:50am Welcome
- 8:00am Paul J Bello – Pest Consultant & Education
Termites – ID and Control Solutions
Rodents – ID and Control Solutions
Sponsored by – Sponsor Available
- 9:50 to 10:00am Break
- 10:00am Dini Miller – University of Florida
Bedbugs - ID and Control Solutions
Cockroaches – ID and Control Solutions
Sponsored by – **Sponsor Available**
- 11:50am to 1:00pm **Lunch & Vendor Exhibits**
Sponsored by –
- Break ***Choose One***
- [A]
- 1:00pm Jamel Sandidge – Nisus
Flies - ID and Control Solutions
Spiders - ID and Control Solutions
Sponsored by – 
- 2:50pm to 3:00pm Break
- 3:00pm to 4:00PM Dr Laurel D. Hansen – Celebrity
NW Ants - The latest Research, biology and treatment strategies for controlling NW Ants.
Sponsored by – **Sponsor Available**
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- [B]
(No CEU's will apply to this session)
- 1:00pm **Business Panel Discussion:** Mike Bullert, Mike Bullert, Allan Draper, Alex Wheatley, Stuart Aust, Alex Wheatley and Paul J Bello
These business leaders share more of their wisdom and answer questions from attendees.
Sponsored by – **Sponsor Available**
- 4:00pm Raffle, Door Prizes & Conference Close