


# Conference Overview




## Thursday, February 27, 2025

- 4:00pm Registration  
5:30pm Welcome Reception, Theme – **TBD**  
Sponsored by – 

## Friday, February 28 – Management Training

- 7:00am Continental Breakfast & Vendor Exhibits  
Sponsored by – **Sponsor Available**
- 8:00am Welcome  
Mike Bullert. – NPMA Vice President  
**NPMA updates** – New updates from the NPMA  
Sponsored by – 
- 9:00am Mike Bullert – Big Time Pest Control  
**Using Technology as a Competitive Advantage**  
Sponsored by – 
- 10:30 to 10:40am Break
- 10:40am Allan Draper – Proof. Marketing  
**From Pests to Profits: 5 things You Should be Focusing On.**  
Sponsored by – **Sponsor Available**
- 12:00pm **Lunch & Vendor Exhibits**  
Sponsored by – **Sponsor Available**
- 1:30pm Stephan Kendall – Fisher & Phillips LLP  
**Employer Obligations for Leave Laws, Disabilities & More**  
Stephan will assist employers, HR professionals & Mgmt. in navigating the murky waters of leave laws, disability issues & more pertaining to their employees in the pest industry.  
Sponsored by – **Sponsor Available**
- 2:30pm Stuart Aust & Chris Aust – The Aust Group  
**How to set your business up for M & A Profit:**  
The Aust Group will help you maximize your business profit for an eventual sale.  
Sponsored by – **Sponsor Available**
- 3:30pm **State Association Meetings - WSPMA/OPCA**  
Sponsored by – **Sponsor Available**
- 5:00 to 6:30pm **Silent Auction Reception & Vendor Exhibits**  
Sponsored by – 
- 7:00pm **Banquet & Live Auction (Semi-formal attire)**  
**Sponsors –**

## Saturday, March 1 – Technical Training

- 7:00am Continental Breakfast & Vendor Exhibits  
Sponsored by – **Sponsor Available**
- 7:30am PNWPMC Board Meeting  
All attendees are encouraged to attend!
- 7:50am Welcome
- 8:00am Sylvia Kenmuir –  
**Termites – ID and Control Solutions**  
**Rodents – ID and Control Solutions**  
Sponsored by – 
- 9:50 to 10:00am Break
- 10:00am Dini Miller – University of Florida  
**Bedbugs - ID and Control Solutions**  
**Cockroaches – ID and Control Solutions**  
Sponsored by – **Sponsor Available**
- 11:50am to 1:00pm **Lunch & Vendor Exhibits**  
Sponsored by –
- Break \*\*\*Choose One\*\*\*
- [A]**
- 1:00pm Jamel Sandidge – Nisus  
**Flies - ID and Control Solutions**  
**Spiders - ID and Control Solutions**  
Sponsored by – 
- 2:50pm to 3:00pm Break
- 3:00pm to 4:00PM Dr Laurel D. Hansen – Celebrity  
**NW Ants - The latest Research, biology and treatment strategies for controlling NW Ants.**  
Sponsored by – **Sponsor Available**
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- [B]**  
(No CEU's will apply to this session)
- 1:00pm **Business Panel Discussion:** Mike Bullert, Allan Draper, Stephen Kendall, Stuart Aust.  
*These business leaders share more of their wisdom and answer questions from attendees.*  
Sponsored by – 
- 4:00pm Raffle, Door Prizes & Conference Close